






















## FINANCE / BUSINESS / MANAGEMENT / MARKETING / COMMUNICATION











COURSE	HOURS	LANGUAGE	LEVEL	PERIOD	ONLINE / ON SITE	CONTACT
<b>ACCOUNTING / FINANCE / AUDIT</b>						
CSR in accounting	8h		Bachelor	November - March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Blockchain impact on audit and accounting jobs	8h		Bachelor	November - March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Risk accounting management	8h		Bachelor	November - March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Cyber security in accounting and audit	8h		Bachelor	November - March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Introduction to Fintech	8h		Bachelor	November - March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Introduction to financial analysis	3h		Bachelor	Jan - April	On site or online	<a href="mailto:jerome.piette@lasallelille.com">jerome.piette@lasallelille.com</a>
<b>BUSINESS AND MANAGEMENT</b>						
Supply chain	18h		Bachelor	24th to 26th Jan 2022	On site	<a href="mailto:olivier.jupin@espas-estice-icm.fr">olivier.jupin@espas-estice-icm.fr</a>
Business development	18h		Bachelor	24th to 26th Jan 2022	On site	<a href="mailto:olivier.jupin@espas-estice-icm.fr">olivier.jupin@espas-estice-icm.fr</a>
Human Resources	18h		Bachelor	24th to 26th Jan 2022	On site	<a href="mailto:olivier.jupin@espas-estice-icm.fr">olivier.jupin@espas-estice-icm.fr</a>

Export	12-16h		Master	Oct	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Brand strategy	4-8h		Master	Sept - Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Consumer behaviour	12-16h		Master	Sept - Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Business intelligence	8-12h		Master	Sept - Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Cross-cultural management	16-20h		Master	Sept - Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Introduction to E-commerce	3h		Bachelor	Jan - April	On site or online	<a href="mailto:jerome.piette@lasallelille.com">jerome.piette@lasallelille.com</a>
Business model and value proposition canvas	8-12h		Master	1st or 2nd semester	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Business development	8-12h		Master	1st or 2nd semester	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Purchase	12-16h		Master	Jan - Feb	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Sales enablement	8-12h		Master	Sept - Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Market research	4-16h		Master	1st or 2nd semester	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Digital business	8-16h		Master	Feb - March	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Financial Analysis (analysis of consolidated financial statements and IFRS / Cost of capital and Governance)	15-30H		Master	April - May	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
How to convince in sales negotiation	8h		Bachelor	Jan - April	On site or online	<a href="mailto:jerome.piette@lasallelille.com">jerome.piette@lasallelille.com</a>
Any business topic	18h		Master 2	Feb 2022	On site	<a href="mailto:maxine.gibson@espas-estice-icm.fr">maxine.gibson@espas-estice-icm.fr</a>
<b>INTERNATIONAL MANAGEMENT</b>						
E-commerce / digital product development	8h		Master 1	Oct-Dec or Jan-March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Brand Management	8h		Master 2	Oct-Dec or Jan-March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Management of fashion and Luxury companies	8h		Master 2	Oct-Dec or Jan-March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Influencing : change management, story telling	8h		Master 2	Oct-Dec or Jan-March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>







Creative thinking	8h		Master 2	Oct-Dec or Jan-March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Cross cultural management	8h		Master	Jan - March	On site or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Cross-cultural management	21h		Master	Dec - Jan	Open to discussion	<a href="mailto:julie.bergues@istc.fr">julie.bergues@istc.fr</a>
Introduction to international entrepreneurship	8h		Bachelor	November - March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
International hackathon	1h30		Bachelor	31st Jan to 4th Feb 2022	Online or on site	<a href="mailto:lucie.vasseur@espas-estice-icm.fr">lucie.vasseur@espas-estice-icm.fr</a>
Intercultural management and negotiation	18h		Master 1	Sept to Dec 2021	On site or hybrid	<a href="mailto:maxine.gibson@espas-estice-icm.fr">maxine.gibson@espas-estice-icm.fr</a>
<b>CORPORATE SOCIAL RESPONSIBILITY AND SUSTAINABLE DEVELOPMENT</b>						
CSR week - hackathon	1,5h		Bachelor/ Master	11th to 15th Oct 2021	Online or on site	<a href="mailto:helene.clary@espas-estice-icm.fr">helene.clary@espas-estice-icm.fr</a>
Sustainable development	14h		Master	May - June	On site / Hybrid	<a href="mailto:julie.bergues@istc.fr">julie.bergues@istc.fr</a>
Sustainable Development	18h		Bachelor	Jan 2022 24th to 26th	On site	<a href="mailto:olivier.jupin@espas-estice-icm.fr">olivier.jupin@espas-estice-icm.fr</a>
Introduction to social entrepreneurship	8h		Bachelor	November - March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Social Business / Corporate social responsibility	8h		Master	Jan - March	On site or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Sustainable Finance / Management	8h		Master	Jan - March	On site or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>

## MARKETING AND COMMUNICATION

### MARKETING







Data sciences	6 to 9h		Bachelor	Jan - April	Open to discussion	<a href="mailto:julie.bergues@istc.fr">julie.bergues@istc.fr</a>
Machine learning (beginner)	6 to 9h		Bachelor	Sept - Dec or Jan - April	Open to discussion	<a href="mailto:julie.bergues@istc.fr">julie.bergues@istc.fr</a>
Initiation to AI	6 to 9h		Bachelor	Jan - April	Open to discussion	<a href="mailto:julie.bergues@istc.fr">julie.bergues@istc.fr</a>
Marketing (digital, crowdfunding)	8h		Master	Jan - March	On site or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Marketing strategy -Strategic analysis	8-12h		Master	Oct - Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
BtoB marketing	4-12h		Master	Sept - Dec or Feb - March	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
International marketing	12-16h		Master	Sept to Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Introduction to Marketing	8h		Bachelor	November - March	On site, online or hybrid	<a href="mailto:clemence.roger@univ-catholille.fr">clemence.roger@univ-catholille.fr</a>
Introduction to Marketing	3h		Bachelor	Jan - April	On site or online	<a href="mailto:jerome.piette@lasallelille.com">jerome.piette@lasallelille.com</a>
Introduction to Marketing digital	3h		Bachelor	Jan - April	On site or online	<a href="mailto:jerome.piette@lasallelille.com">jerome.piette@lasallelille.com</a>

### COMMUNICATION / DIGITAL / PRINT










Intercultural Communication	4h		Bachelor	Feb - March	On site or hybrid	<a href="mailto:nh.elhounihi@stjude.fr">nh.elhounihi@stjude.fr</a>
Professional relations and Social Organisations	2h		Bachelor	Feb - March	On site or hybrid	<a href="mailto:nh.elhounihi@stjude.fr">nh.elhounihi@stjude.fr</a>
Management Culture in Germany	2h		Bachelor	April	On site or hybrid	<a href="mailto:nh.elhounihi@stjude.fr">nh.elhounihi@stjude.fr</a>
Management Culture in Anglo-Saxon Countries	2h		Bachelor	April	On site or hybrid	<a href="mailto:nh.elhounihi@stjude.fr">nh.elhounihi@stjude.fr</a>
Management Culture in Asia	2h		Bachelor	April	On site or hybrid	<a href="mailto:nh.elhounihi@stjude.fr">nh.elhounihi@stjude.fr</a>
Communication policy	8-16h		Master	Sept - Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>

<b>Culture and society of your country</b>	1h30		Both	Sept-May	Online	<a href="mailto:maxine.gibson@espas-estice-icm.fr">maxine.gibson@espas-estice-icm.fr</a>
<b>Communication and crisis management</b>	12-16h		Master	Nov - Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
<b>Digital communication</b>	12-16h		Master	Sept - Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
<b>Consumption and trends</b>	14h		Master	Sept - Feb	Open to discussion	<a href="mailto:julie.bergues@istc.fr">julie.bergues@istc.fr</a>
<b>Brand content</b>	3,5h		Master	Oct	Open to discussion	<a href="mailto:julie.bergues@istc.fr">julie.bergues@istc.fr</a>
<b>IceBreaker</b>	8h		Bachelor	Jan - April	On site or online	<a href="mailto:jerome.piette@lasallelille.com">jerome.piette@lasallelille.com</a>

# ENGINEERING

COURSE	HOURS	LANGUAGE	LEVEL	PERIOD	ONLINE / ON SITE	CONTACT
<b>COMPUTER SCIENCES AND MATHEMATICS</b>						
Modelling with PDEs	8-12h		BSc2, BSc3	Spring	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Post-quantum cryptography	8-12h		Master1, Master2	Fall	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Quantum computing	8h		Master1, Master2	Spring	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Introduction to artificial intelligence	20-30h		BSc2	To be discussed	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
<b>ELECTRONICS / PHYSICS AND ACOUSTICS</b>						
Workshop on Auditory display of Natural Data : data conditioning, state-of-the-art methods, development of new methods	10-20h		Master (+ possibly 3 <sup>rd</sup> year of bachelor)	Sept - March	On line teaching partly possible	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Workshop on Bio-inspired materials in connection to the module M2 "Bio-Nano-Tech"	10-20h		Master (+ possibly 3 <sup>rd</sup> year of bachelor)	May – Dec (other dates possible)	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>

# LIFE SCIENCES

COURSE	HOURS	LANGUAGE	LEVEL	PERIOD	ONLINE / ON SITE	CONTACT
<b>AGRICULTURE AND LANDSCAPE</b>						
Biocontrol for Sustainable Crop Protection (Beneficial microorganisms for plant protection ; using resistance inducers activating plant immunity against pathogens)	8h		Master	January	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Animal production systems: ovine (sheep) and goat production systems	8h		Master	April-May	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Animal production systems: bovine (meat) production systems	8h		Master	April-May	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Feed evaluation systems, roughage production (systems)	8h		Master	Oct - Nov	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Quality Labels and agricultural production	8h		Master	Oct - Nov	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Specialized crop management (orchard, vine, fruit and vegetal, common or exotic)	8h		Master	April-May	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Robotics in agriculture: introduction to robotics, role of robotics in agriculture, pros and cons	8h		Master	Oct - Nov	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
<b>BUILDING AND URBAN ENVIRONMENT</b>						
Urban Management Project	8h-15h		Master	Jan - March	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Sustainable refurbishment	8h-15h		Master	Sept - Oct	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>












Fibrous Material	15 h		Master	Sept - Nov	Online	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Functional textiles	8h		Master	Sept - Nov	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Surface treatments (textile finishing) and coating	8h		Master	Jan - April	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
<b>FOOD SCIENCES</b>						
CSR concepts in the agrofood sector	8h		Master	Sept - Jan	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Cleaning and disinfection: applications in food processing	8-12h		Master	Sept - Jan	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Food processes : Sterilization & pasteurization	4-12h		Master	Oct - Nov	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Food processes : Preservative methods (ex: drying, freezing, evaporation)	8-16h		Master	Oct - Nov	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Nutrition (functional foods, impact of processes on the nutritional quality)	4-8h		Master	Feb - March	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Six Sigma - Process Capability and Process Performance - Statistical Process Control	8h		Master	Nov - May (to be discussed)	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Biotechnologies	8-12h		Master	Nov - May (to be discussed)	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Packaging (roles, types of packaging materials for food, considerations for use of different packaging materials, environmental issues)	8-12h		Master	Nov - May (to be discussed)	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Industry 4.0 (the digital transformation of the food industry, how are companies doing?, benefits of Industry 4.0, implementation and technologies)	8h		Master	Nov - May (to be discussed)	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
(New) Analytical techniques in food sciences (or food industry)	4-8h		Master	Oct - Nov 2021 or April - May 2022	On site	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>



## SMART SYSTEMS AND ENERGIES

<b>Fuel Cell Systems: An Alternative for Energy</b>	12-15h		Master	Sept - Dec	Open to discussion	<a href="mailto:international.cooperation@iunia.com">international.cooperation@iunia.com</a>
<b>Wind Energy Conversion Systems: Control and Diagnosis</b>	12-15h		Master	Sept - Dec	Open to discussion	<a href="mailto:international.cooperation@iunia.com">international.cooperation@iunia.com</a>
<b>Electric Power Distibution</b>	12h		Master	April - May	Open to discussion	<a href="mailto:international.cooperation@iunia.com">international.cooperation@iunia.com</a>
<b>Topology Optimization</b>	20h		Master	to be discussed	Open to discussion	<a href="mailto:international.cooperation@iunia.com">international.cooperation@iunia.com</a>

# SOCIAL & POLITICAL SCIENCES, HEALTH & SOCIAL WORK

COURSE	HOURS	LANGUAGE	LEVEL	PERIOD	ONLINE / ON SITE	CONTACT
<b>HEALTH AND ENVIRONMENT</b>						
Industrial water management, waste water treatment, water re-use...	15-20h		Master	April - May	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Alternative use of polluted sites, sustainable management of polluted areas, lanscape management	20-30h		Master	Sept - Dec	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Solid waste management	20-30h		Master	December	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
Polluted sediment management / treatment / valorization	5-10h		Master	April - May	100% possible	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
The role of biomass in the bioeconomy: from bioenergy to green chemistry	20-30h		Master	January	Open to discussion	<a href="mailto:international.cooperation@junia.com">international.cooperation@junia.com</a>
<b>MEDICINE AND HEALTH</b>						
Medicine (all speciality including the areas below)	8h		Bachelor / Master	Jan - May	On site or online	<a href="mailto:karine.zaborowski@univ-catholille.fr">karine.zaborowski@univ-catholille.fr</a>
Health Care	8h		Bachelor / Master	Jan - May	On site or online	<a href="mailto:karine.zaborowski@univ-catholille.fr">karine.zaborowski@univ-catholille.fr</a>
Public Health	8h		Bachelor / Master	Jan - May	On site or online	<a href="mailto:karine.zaborowski@univ-catholille.fr">karine.zaborowski@univ-catholille.fr</a>
Midwifery	8h		Bachelor / Master	Jan - May	On site or online	<a href="mailto:karine.zaborowski@univ-catholille.fr">karine.zaborowski@univ-catholille.fr</a>
Child Care	8h		Bachelor / Master	Jan - May	On site or online	<a href="mailto:karine.zaborowski@univ-catholille.fr">karine.zaborowski@univ-catholille.fr</a>
Elderly Care	8h		Bachelor / Master	Jan - May	On site or online	<a href="mailto:karine.zaborowski@univ-catholille.fr">karine.zaborowski@univ-catholille.fr</a>

<b>X Ray</b>	8h		Bachelor / Master	Jan - May	On site or online	<a href="mailto:karine.zaborowski@univ-catholille.fr">karine.zaborowski@univ-catholille.fr</a>
<b>POLITICAL SCIENCE</b>						
<b>Geopolitics</b>	10,5h		Master	Sept-Feb	Asynchronous Online Teaching	<a href="mailto:julie.bergues@istc.fr">julie.bergues@istc.fr</a>